

Stephen Frankola

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340 North Burrows Street, State College, PA 16801

PROFILE: Entrepreneurial, motivated, skilled and experienced worker able to add measurable value with an internship in the fields of accounting, corporate finance, or investment analysis.

Professional Experience:

Ariba, Inc. **May 2008- August 2008**
Treasury Internship **Pittsburgh, PA**

- Participated in the management of daily cash operations for a company with over \$100 million in cash and equivalents
- Responsible for accurately compiling data from dozens of bank accounts in multiple currencies and reporting worldwide daily cash on a single coherent page
- Received, processed, and accurately entered outgoing payments to domestic and foreign entities
- Revised investment policy, and guided company into higher-yielding investment vehicles that were previously ignored
- Strengthened and streamlined management of foreign currencies; directly interacted with currency traders
- Tracked value of internal currency holdings in order to evaluate hedging strategies and marked-to-market changes

Entrepreneurial Experience:

Whacks Wax **July 2004 - Present**
Founder, Owner, Operator **Pittsburgh, PA**

- Founded Whacks Wax, a ski and snowboard wax company, after creating unique formula; produced and tested product
- Began selling product online as high school sophomore, created website WhacksWax.com and sold via eBay
- Established sales relationship with Amazon.com in 2007; also used Amazon's services to improve supply chain efficiency
- Sold to customers in 30 states and 15 countries; best-selling wax on Amazon.com

CanadasCoffee.com **July 2008 – October 2008**
Founder, Owner, Operator **Pittsburgh, PA**

- Recognized niche that current market did not meet; Tim Horton's coffee not available throughout United States
- Utilized prior experience with Amazon.com's supply chain solutions to create cost- and time-effective business model
- Total sales of over \$5,000 during first two months of operations through Amazon.com and business website

Investment Experience:

Vista Investment Management **January 2007 - Present**
Analyst Assistant **Pittsburgh, PA**

- Researched and analyzed current and prospective equity securities, delivering reports to portfolio manager

Student Stocks Blog; Personal Investing **September 2007 - Present**
Author, Researcher and Analyst **Pittsburgh, PA**

- Published in-depth individual stock analyses and market observations at www.StudentStocks.Blogspot.com
- Averaged 50 daily visits, generating meaningful advertising income; offered compensation from Investopedia.com
- Featured multiple times on MarketWatch.com, Yahoo! Finance, CNBC.com and TheStreet.com's Daily Blogwatch
- Manages two personal investment portfolios; use advanced strategies including short selling, purchasing and writing options to maintain performance in difficult market conditions

Education:

The Pennsylvania State University, Smeal College of Business (Exp. Grad: Dec. 2010) **University Park, PA**
▪ Pursuing accounting degree; also seeking concentration or double-major in economics **Cumulative GPA: 3.35**

Activities:

Sigma Nu Fraternity **Fall 2007 - Present**
Treasurer, Brother **University Park, PA**

- As Treasurer, collected receipts, dispersed payments, and aided accountant in keeping books
- As Brother, engaged in social and philanthropic events; fundraising for the Penn State Dance Marathon organization

The Daily Collegian, Inc. **Fall 2008-Present**
Member, Board of Directors **University Park, PA**

- Aided in the administration, management, and fund allocation (~\$2 million budget) of Penn State's newspaper